



# KRISTIAN BORKERT

✉ Kristian.Borkert@juribo.de

☎ +49 179 6655128

🌐 www.juribo.de

## SHORT PROFILE

Attorney at Law  
SCRUM Master  
Procurement Manager  
Data Protection Officer  
Legal Interim Manager

## STUDY

WWU Münster (University of Münster)  
Universidad de Deusto, Bilbao, Spain  
University of Bayreuth

## LANGUAGES

German  
English  
Spanish

## INDUSTRIES

Start-Ups  
IT & Telecommunications  
Financial Services  
Life Science  
Consulting  
Cryptoeconomy

## CORE FACTS

I believe that "Things are difficult only until you understand them. Then they are simple." Or to quote Albert Einstein "If you can't explain it simply, you don't understand it well enough."

As an accomplished IT lawyer and international IT sourcing expert, my mission is to simplify digital value creation and enhance its security. With extensive experience advising companies in the industrial, pharmaceutical, financial services and life sciences sectors, and expertise in contract law, IT sourcing and data protection, I work at the nexus of technology and law.

## SELECTED REFERENCES

- Contract design and negotiation of an agile project to implement Guidewire at an insurance company
- Founding of an SCE (European Cooperative Society), Europe-wide employee participation, Executive Officer for the departments Administration & HR and Legal & Compliance, development of vision, mission, strategy as well as agile and sustainable governance concept for decentralized networks (Plug'N'Govern approach).
- Contract for the strategic acquisition of a business unit including software product (asset deal)
- Introduction of license management for market data for asset managers of a global TOP 3 reinsurer
- Drafting of GTC for the entire service portfolio of a data centre and cloud provider.
- Advising various crypto start-ups on regulatory feasibility in Germany, e.g. use of NFTs or software robots for crypto assets
- Review of outsourcing-relevant intragroup service agreements and optimisation of the process for group-wide reorganisation
- Legal support for a carve-out project, in particular with regard to outsourcing-related service agreements
- International outsourcing of an IT application with sub-outsourcing to Microsoft Azure, including regulatory issues
- Global WAN service agreement (approx. 100 locations in 60 countries)
- R&D collaboration agreement for international project
- Various contracts for SAP AMS and SAP projects, e.g. with SAP R/3, SAP ECC, SAP S/4 HANA, SAP Activate
- Negotiated and drafted numerous IT contracts with a purchase volume of €80 million (agile and conventional IT projects, business process outsourcing, IT outsourcing, SaaS, software purchase/rental, etc.) from a commercial and legal perspective.e



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## PROFESSIONAL EXPERIENCE

- Until today (since 2006) founder of JURIBO law firm - Law firm with special focus on #agile #blockchain #it-sourcing
- 2022 Board of Directors (Interim), IDunion SCE mbH, a European Cooperative and leading European ecosystem for digital identities and proofs
- 2021/2022 Senior reLegal Counsel IT & Business Law (Interim) in the leading global reinsurance.
- Since 2020 Co-Creator and Co-Founder of Virtual Agile Training - The Future of Sustainable Learning
- 2019/2021 Senior Legal Counsel IT & Business Law (Interim) in a TOP 5 European insurance
- 2017/2019 Senior Legal Counsel IT (Interim) plant breeding and biotechnology company.
- Since 2017 Lecturer DHBW Stuttgart
- 2016/2017 Lawyer (Of Counsel) in a medium-sized business law firm with 20 professionals and a clear technology focus
- 2015/2016 In-house Legal Counsel at an international pharmaceutical wholesaler and retailer Celesio AG (now McKesson Europe AG)/ International Category Manager IT & Telecommunication
- 2008/2014 In-house Legal Counsel / IT manager services (procurecategory manager) W&W Informatik GmbH
- 2006/2007 Legal Counsel/ Head of Industrial Property Protection (Division Manager) Ulmer Volksbank

## KEY COMPETENCIES

- IT and business process outsourcing, SLA, software licensing, software project contracts, data protection contracts and other IT sourcing related topics in national and international projects
- More than 15 years of experience in international IT sourcing/ IT purchasing, contract drafting, negotiation lead
- Business model design & regulatory fit
- Project Manager / Scrum Master & agile Coach
- Co-Author Blockchain Strategy BW & Co-Developer Blockchain Compass
- Founding Member and Chair of European Public Network e.V.
- Speaker & author of various professional articles / conference papers on knowledge management, agile methods and blockchain



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## PUBLICATIONS (EXCERPT)

- 2023 • Secret data processing in e-commerce - prerequisites and limits of data processing for the implementation of pre-contractual measures (case study); together with Florian Bunes in: Christian Heinze et. al. (eds.), IT Law before the (European) Turning Point? Edeweicht 2023.
- 2022 • Does the Creator Economy Need Data Ownership - Real Estate and Intellectual Property as Exemplified by Decentraland; with Florian Bunes in: Christian Heinze (ed.), Daten, Plattformen und KI als Dreiklang unserer Zeit, Edeweicht 2022.
- 2021 • Don't mess up my data! Does a breach of the GDPR entitle to extraordinary termination according to § 314 BGB? with Florian Bunes in: Jürgen Taeger (ed.), Im Fokus der Rechtsentwicklung - Die Digitalisierung der Welt, Edeweicht 2021.
- 2020 • Co-Author " Agility in organisations " Bitkom Bundesverband Informationswirtschaft, Telekommunikation und neue Medien e. V
- 2018 • Crowdfunding goes Blockchain- Part 1, ITRB 2018, pp. 39-43.  
• Crowdfunding goes Blockchain- Part 2, ITRB 2018, pp. 91-95.  
• Ethverein - Association goes Blockchain! in: Jürgen Taeger (ed.), Rechtsfragen digitaler Transformationen - Gestaltung digitaler Veränderungsprozesse durch Recht, Edeweicht 2018, pp. 425 - 437.
- 2017 • Successfully accompanying agile projects in purchasing, BIP eSOLUTIONS REPORT 2017, BME e.V., pp. 24 - 26.
- 2015 • Knowledge Management in IT Purchasing on the Basis of a Social Wiki in: Benedikt Lutz (ed.), Wissen verändert, Krems 2015, pp. 29 - 39.
- 2013 • Agile contracts for agile projects?! In: Jürgen Taeger (Ed.), Law as a Service (LaaS) - Recht im Internet und Cloud-Zeitalter, Edeweicht 2013, pp. 927 -936.



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## SELECTED EVENTS

- 2022
  - IT-Tage 365 / Agile Tage: Agile and the Metaverse – How will we learn agile collaboration in the future?
- 2021
  - Open Innovation Kongress Baden Württemberg - Topic #Blockchain and #Innovation
  - IT Days 365: Contracts for agile partnerships - pragmatic solutions
  - DSRI Herbstakademie: Don't mess up my data! Does a breach of the GDPR entitle to extraordinary termination according to § 314 BGB?
- 2020
  - BLOCKCHANCE Online LIVE #3 : Evolution of Democracy: E-Voting & Governance
  - CRYPTOMonday - Crypto custody - revolution at banks and FinTechs
  - BME Symposium – Agile purchasing and agile contract design
- 2019
  - Manage Agile 2019, Workshop: DON'T PANIC - Contracts for agile Partnerships - #interactive #agile #smart\_law in Berlin, 11/2019.
  - Cracking nuts with a sledgehammer!?! - Lightweight and legally secure alternatives to 200-page contracts for start-up cooperations, 54th BME Symposium Purchasing and Logistics in Berlin, 11/2019
  - Agile Automotive, Workshop: Agreements for agile partnerships #agile #smart law in Frankfurt, 09/2019
- 2018
  - Ulm Colloquium on Business and Tax Law: Crowdfunding through Initial Coin Offering, Ulm, 12/2018
  - 53rd BME Symposium on Purchasing and Logistics, moderation of the specialist conference: Legal Issues in Purchasing, Berlin, 11/2018
  - IT Congress: Blockchain the technology behind Bitcoin - hype, threat or opportunity? In Ulm, 11/2018



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